

EQUINIX COMPANY FACT SHEET

Equinix, Inc. (NASDAQ: EQIX)

Global enterprises, content and financial companies, and network service providers rely upon Equinix's insight and expertise to protect and connect their most valued information assets.



Company Summary

Equinix, Inc. (Nasdaq: EQIX), connects more than 4,000 companies directly to their customers and partners inside the world's most networked data centers. Today, enterprise, cloud, networking, digital media and financial services companies leverage the Equinix interconnection platform in 31 strategic markets across the Americas, EMEA and Asia-Pacific. By connecting directly to their strategic partners and end users, customers are forming dynamic ecosystems inside Equinix. These interconnected ecosystems enable companies to optimize the performance of their content and applications and protect their vital digital assets.

Global Reach

Equinix is the preferred destination for the mission-critical operations of the world's most demanding businesses. With locations in 31 strategic markets across the Americas, EMEA and Asia-Pacific, Equinix enables customers to rapidly deploy data center operations worldwide. Customers can rely on the same state-of-the-art infrastructure, support and experience of Equinix at any of our IBX center locations across the globe.

Customers

Customers do business at Equinix as part of a vital ecosystem, where their most critical information assets are protected and connected. More than 950 different networks, carriers and ISPs are accessible at Equinix IBX centers, including the world's largest IP backbone networks. Network and service provider customers include AT&T, British Telecom, Deutsche Telekom, France Telecom, KDDI, NTT, Singtel, Sprint and Verizon. Enterprise and content provider customers include Adobe Software, IBM, Electronic Arts, Facebook, General Electric, HP, Microsoft, Sony and Yahoo!. Equinix serves more than 4,000 customers worldwide.

Employees

Globally – 3,300+

- Americas: 1,900+
- EMEA: 850+
- Asia-Pacific: 550+

Financial*

Reported 2012 Revenue – \$1,895.7M

Cash, Cash Equivalents and

Investments – \$547M

Investments in Expansion Capacity and

New Markets** – \$7B

* As announced on Q4 2012 results call, and as filed on Form 8K, on February 13, 2013. Excludes the impact from the sale of 16 IBX data centers to 365 Main as announced on 9/4/12.

** Includes all expansion capex and acquisitions since 1998

Location Metrics††

Data Centers – 95+

Total Global Gross Square Feet –
9M+ ft²

Markets – 31

Countries – 15

- Americas: 3
- EMEA: 7
- Asia-Pacific: 5

Continents – 5

- Americas: 2
- EMEA: 1
- Asia-Pacific: 2

†† Includes Milan, Italy, which is BCTR only

Geographic Latency

<10ms to 90% of the population of North America, Western Europe, Top Markets in Asia-Pacific, and Brazil

Reliability (2013 YTD through June 30)

- NA Availability was >99.999%
- Global Availability was >99.999%

Customers

Customers – 4,000+

- Americas: 2,000+
- EMEA: 1,400+
- Asia-Pacific: 900+

Networks

Networks – 950+

- Americas: 450+
- EMEA: 375+
- Asia-Pacific: 250+

Cloud & IT & SIs

Cloud & IT & SIs – 1,200+

- Cloud: 450+
- IT Services: 600+
- SIs: 100+

Financial Services

Financial Services – 800+

- Exchanges: 125+
- Buy/Sell: 500+
- Technology Providers: 125+

Content and Digital Media

Content and Media – 500+

- 5 of top 5 web properties (Comscore)
- 4 of top 5 social networks (Alexa)
- 3 of top 5 video sites (Comscore)
- 4 of top 5 video ad properties (Comscore)

Equinix Ethernet Exchange

Customers – 67

Markets – 17

Coverage – 8M+ lit buildings

IX Peak Average Traffic

Global IX Peak Average Traffic –
2,087 Gbps

- Americas: 1,710 Gbps
- EMEA: 64 Gbps
- Asia-Pacific: 313 Gbps

GLOBAL DATA CENTERS

95+ Data Centers
9M+ Square Feet
99.999% Uptime Record

INTERCONNECTION

950+ Networks
110,000+ Cross Connects

BUSINESS ECOSYSTEMS

Equinix Marketplace™
4,000+ Businesses
Revenue Opportunities



Executive Officers

- **Stephen Smith**
President & CEO
- **Keith Taylor**
Chief Financial Officer
- **Mark Adams**
Chief Development Officer
- **Sara Baack**
Chief Marketing Officer
- **Peter Ferris**
Chief Sales Officer
- **Howard Horowitz**
Sr. Vice President, Global Real Estate
- **Sushil (Sam) Kapoor**
Chief Global Operations Officer
- **Samuel Lee**
President, Equinix Asia-Pacific
- **Brian Lillie**
Chief Information Officer
- **Charles Meyers**
President, Equinix Americas
- **Brandi Galvin Morandi**
General Counsel & Corporate Secretary
- **Lane Patterson**
Chief Technology Officer
- **Garry Ronco**
Sr. Vice President, Global Human Resources
- **Eric Schwartz**
President, Equinix EMEA
- **Brian Thomas**
Chief of Staff, Office of the CEO

Board of Directors

- **Peter Van Camp**
Executive Chairman, Equinix
- **Stephen Smith**
CEO & President, Equinix
- **Tom Bartlett**
Chief Financial Officer and Treasurer,
American Tower Corporation
- **Steven (Terry) Clontz**
Corporate Advisor, Temasek, and
Senior Executive VP, ST Telemedia
- **Gary Hromadko**
Venture Partner, Crosslink Capital
- **Scott Kriens**
Chairman of the Board,
Juniper Networks, Inc.
- **William Luby**
Managing Partner, Seaport Capital
- **Irving F. Lyons, III**
Principal, Lyons Asset Management
- **Christopher Paisley**
Dean's Executive Professor,
Leavey School of Business at
Santa Clara University

Contacts

Investor Relations Contacts

Katrina Rymill
Equinix, Inc.
+1 (650) 598-6583
krymill@equinix.com

Media Contact

Melissa Neumann
Equinix, Inc.
+1 (650) 598-6098
mneumann@equinix.com

Corporate HQ

Equinix, Inc.
One Lagoon Drive
4th Floor
Redwood City, CA 94065
USA

Main: +1.650.598.6000
Fax: +1.650.598.6900

Email: info@equinix.com

EMEA

Equinix (EMEA) BV
Luttenbergweg 4
1101 EC Amsterdam Zuidoost
Netherlands

Main: +31.20.753.7950
Fax: +31.20.753.7951

Email: info@eu.equinix.com

Asia-Pacific

Equinix Hong Kong Limited
Suite 6504-07,
65/F Central Plaza
18 Harbour Road
Wanchai, Hong Kong

Main: +852.2970.7788
Fax: +852.2511.3309

Email: info@ap.equinix.com